



Oceanic Corporation

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VIETNAM - COUNTRY PROFILE



- Official name: Socialist Republic of Vietnam
- Capital: Ha Noi (North Vietnam)
- Largest city: Ho Chi Minh (South Vietnam)
- Official language: Vietnamese
- Preferred foreign language: English, French, Chinese
- Independence day: Sep 2nd, 1945
- Total area: 331,690 square kilometers
- Population: 90 millions (Nov 2013 est.)
- GPD (Purchasing Power Parity): USD 176 billions (2013 est.)
- GDP per capita: USD 1,960 (2013 est.)
- Currency: VND (dong)
- ROE: USD 1 = VND 21,246
- Time zone: UTC+7
- Calling code: +84



VIETNAM – IMPORT / EXPORT



IMPORT

- Major commodities: Machinery and equipment, petroleum products, steel products, raw materials for the clothing and shoes industry, electronics, plastics, automobiles.
- Import partners: China 25.8%, South Korea 13.9%, Japan 10.4%, Singapore 6%, Thailand 5.2%, US 4.3% (2012).
- Import value: USD105 billions (2013 est.).

EXPORT

- Major commodities: Clothes, shoes, electronics, seafood, crude oil, rice, coffee, wooden products, machinery.
- Export partners: US 17.8%, Japan 11.8%, China 11.2%, S. Korea 5%, Malaysia 4.1% (2012).
- Export value: USD 115 billions (2013 est.).

VIETNAM – MAIN PORTS



Ho Chi Minh city port (river port):

- Pilot station position: 10 Deg 17.04"3 N, 107 Deg 05.17" E
- Ports: Nha Rong, Khanh Hoi, Tan Thuan, Ben Nghe, Lotus, Nhabe, Catlai...
- Access channel: 36-48 miles far from Vungtau Pilot station. Night time navigation for vessel with draft less than 9.5m and LOA less than 175m
- Port restriction: LOA 230m, draft 9.5-10.5m depend on daily tide, air draft 44m
- Tidal range: irregular diurnal with average tide range 1.1M - 3.8m.
- Handling: Pax, bulk, equipments, containers, oil product, chemical, LPG.

Vungtau port area (seaport):

- Pilot station position: 10 Deg 17.04"3 N, 107 Deg 05.17" E
- Ports: Go Dau, Phumy ports, Caimep ports, Vietsovpetro, PTSC.
- Access channel: 10-28 miles far from Vungtau pilot station. Draft 8m (Go Dau, Vietsovpetro, PTSC) and 12-14m (for Phumy ports, Caimep ports).
- Tidal range: Irregular diurnal with average tide range 0.5M - 3.8m.
- Handling: Pax, bulk, equipments, chemical, LPG.
- Offshore terminals: Bach Ho, Rang Dong, Dragon, Ruby, Dai Hung. It is about 60-130 miles far from Vungtau Pilot station.



VIETNAM – MAIN PORTS

Danang port area (seaport):

- Pilot station position: 16 Deg 10N; 108 Deg 11E
- Ports: Song Han, Tien Sa, My Khe, Lien Chieu
- Access channel: 8-10 miles far from Pilot station, draft 6-7m (Song Han), 11-12m at pier (Tien Sa)
- Tidal range: Semi diurnal with average tide range 0.9m. Night time navigation
- Handling: Pax, containers, bulk, equipments, oil product, LPG



Haiphong port area (river port)

- Pilot station position: 20 Deg 40N; 106 Deg 51E
- Ports: Dinh Vu, Thuong Ly, Chua Ve, Doan Xa
- Access channel: 26 miles far from Pilot Station, draft 6-8.5m depend on daily tide
- Tidal range: diurnal. Night time navigation
- Handling: Pax, containers, bulk, oil product, LPG



OCEANIC CO.,LTD – PROFILE



- Established in 2014, Oceanic Co.,Ltd specializes in Shipping Agency and Marine Services.
- With our dedicated, hard-working, English-speaking, customer-oriented & over 15 year experience team, we believe that we are able to provide our clients with the consistently high-quality, professional port agency services & marine Services for all ports and terminals along Vietnam's 3,000-kilometer coastline.

KEY FEATURE AND BENEFITS



- Oceanic offers a wide range of ship and port agency and logistics services at all of Vietnam's ports and terminals. Our head office is located in Ho Chi Minh city but we will have our staffs to attend all required services in Vietnam
- Together with port agency service, Oceanic is one of strongest players in providing husbandry services such as Cash To Master, spare parts delivery, crew change, visa facilities.
- We provide expert, practical and cost effective solutions and consultancy advice to our clients to protect their interests.
- Our in-depth knowledge of local market enables us to assist customers in promoting their business in Vietnam – by providing shipping reports especially statistics of agriculture vessels & fertilizer vessels calling in Vietnam and more...

KEY FEATURE AND BENEFITS



- Oceanic is often involved in strategic discussion in maritime matters before commencing operational activity. Hence we can provide customers with valuable information to alert them any issue and help them reduce any operational or commercial risks.
- We cultivate close relations with the various authorities and suppliers in Vietnam. This enable us to reduce cost and operational time for our customers – by minimizing berthing times, meeting delivery schedule and ensuring efficient communication.
- We work to well-defined QMS and HSSE procedures ensuring customers a consistently high level of service and helping to eliminate unexpected operating and financial damages.
- Through KPIs we benchmark response times to enquiries, estimates, D/A turnaround times, customer feedback and other information requested by clients, enabling them to have timely, accurate decisions to their own operations.

OPERATIONAL EXCELLENCE



- First class port agents
- Quick, accurate, detailed PDA's
- Good local Data
 - Vessel Line Ups
 - Specialist Knowledge
 - Statistic of agriculture / fertilizer vessels
- Smooth, safe turnaround
- Quick dispatch of cargo documents/DA's
- Prompt communication
- HSSE focus
- Leading edge technology

OCEANIC CO., LTD

STANDARD BASKET OF SERVICES



- Charterers / Shippers / Receivers Agency
- Protective / Owners Agency
- Clearing, storage, transportation and delivery of ships spares
- Procurement of supplies / fresh water
- Crew Logistics Services: Air ticket, Visa, Crew handling and Hotel Accommodation, etc...
- Launch Services
- Attending broad spectrum of cargo operations and supervision
- Full husbandry services
- Bunker supply coordination
- Liaison with officials and authorities
- Inspection and Survey
- CTM

SINGLE POINT OF CONTACT



Oceanic HCMC office serves as single point of contact for the following ports/terminal :

- Ho Chi Minh City
- Vungtau offshore terminal
- Ben Thuy
- Binh Tri
- Cai Lan
- Cam Pha
- Can Tho
- Cat Lo
- Chan May
- Cua Lo
- Da Nang
- Dam Mon
- Dong Nai
- Dong Thap
- Dung Quat
- Go Dau
- Hai Phong
- Hon Gai
- Cai Mep
- Le Mon
- Long Thanh
- My Tho
- My Thoi
- Nam Can
- Nghi Son
- Nha Trang
- Phu My area ports
- Vung Tau area ports
- Phuoc Thai
- Binh Thuan
- Quy Nhon
- Phu Quoc
- Vung Ang
- Vung Ro



A FEW OF OUR CUSTOMERS



And many more

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CUSTOMER VALUE PROPOSITION



Why should OCEANIC be a partner of choice in Vietnam ?

- Part of **Oceanic network**
 - Commitment
 - Integrity
 - Honesty
 - IT / Systems
 - Quality / HSSE
 - Management Focus
- We are present in all major ports
 - And **Expanding further**
- **Perception (and Reality)** of being a complicated business
 - Due to vast geographic and cultural diversity
 - We can make it **easier** for you
 - Our network and repute
 - Our superior communication and coordination skills

OCEANIC FULL CONTACTS



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